

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2001.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2001. Source: PIERS, January 2001.

Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for March 31, 2001. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 34.0 \ 34.0

Month\Year: 34.0 \ 34.0	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Norasia	32%	32%	23 Days	\$2,450 ¹									\$2,450
Maersk-SeaLand	32%	32%	24 Days	\$2,500 ¹	\$185 ¹	\$40 ¹							\$2,725
OOCL	15%	15%	23 Days	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025
Hyundai	15%	15%	24 Days 3	\$3,550 ¹	\$185 ¹								\$3,735
NYK Line	6%	6%	23 Days										

¹ Rate is per container Rate \$2,840

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 5.0 \ 5.0

Month\Year: 5.0 \ 5.0	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate
OOCL	60%	60%	23 Days	\$5,900 ¹	\$185 ¹	\$40 ¹							\$6,125
Hanjin	40%	40%	21 Days	\$6.98	\$10	\$40 ¹		\$34				840 pkgs	s. \$6,695

¹ Rate is per container **Average Container Rate** \$6,353

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 170.4 \ 170.4

Surcharges: Market Market **Transit** Share Share Time Carrier Ocean Rate BAF CHASSIS CAF **THC** CFS Rec ARB Cotton R. Size **ContainerRate** Cho Yang \$401 \$2,728 \$2.39 840 pkgs. 24% 24% 16 Days \$680 20 Days 3 \$2,500 1 \$185¹ \$2,725 Maersk-SeaLand 21% 21% \$40¹ Hyundai 14 Days \$3,100 1 \$185¹ \$3,285 19% 19% \$2,810 ¹ \$3,095 COSCO 13% 16 Days \$285¹ 13% APL 8% 8% 13 Days \$3,260 ¹ \$185¹ \$401 \$3,480 MOL 5% 5% 14 Days 3 \$2,700 1 \$185 1 \$2,885 Yang Ming 20 Days 3 4% 4% NYK Line 3% 19 Days 3% P&O Nedlloyd 19 Days \$185¹ 2% 2% \$2,900¹ \$40¹ \$3,085 OOCL 19 Days \$2,500 ¹ \$148¹ \$40¹ \$2,688 1% 1% Evergreen 1% 16 Days 3 \$2,500 ¹ \$185¹ \$40¹ \$2,725 1%

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¹ Rate is per container **Average Container Rate **\$2,970

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 107.0 \ 107.0

Month\Year: 107.0\1	07.0				Surcharges:									
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate	
Maersk-SeaLand	56%	56%	28 Days ³	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025	
Hyundai	24%	24%	27 Days	\$3,550 ¹	\$185 ¹								\$3,735	
Norasia	7%	7%	20 Days	\$2,300 ¹									\$2,300	
OOCL	5%	5%	35 Days	\$2,800 ¹	\$148 ¹	\$40 ¹							\$2,988	
MOL	4%	4%	26 Days	\$3,000 ¹	\$185 ¹								\$3,185	
NYK Line	3%	3%	30 Days											
APL	1%	1%	26 Days	\$3,500 ¹	\$185 ¹	\$40 ¹							\$3,725	

¹ Rate is per container Rate \$3,160

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 284.5 \ 284.5

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	34%	34%	14 Days ³	\$2,500 ¹	\$185 ¹	\$40 ¹							\$2,725
Maersk-SeaLand	27%	27%	14 Days 3	\$2,500 ¹	\$185 ¹	\$40 ¹	6%						\$2,875
APL	10%	10%	15 Days	\$3,260 ¹	\$185 ¹	\$40 ¹	6%						\$3,681
OOCL	8%	8%	19 Days	\$2,500 ¹	\$148 ¹	\$40 ¹							\$2,688
Cho Yang	8%	8%	14 Days	\$2,000 ¹	\$185 ¹	\$40 ¹							\$2,225
MOL	4%	4%	16 Days 3	\$2,700 ¹	\$185 ¹								\$2,885
Yang Ming	4%	4%	21 Days 3										
P&O Nedlloyd	2%	2%	16 Days	\$2,800 ¹	\$185 ¹	\$40 ¹	6%						\$3,193
NYK Line	1%	1%	20 Days										
CSAV	1%	1%	19 Days										

¹ Rate is per container Rate \$2,842

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 10.0 \ 10.0

Month\Year: 10.0 \ 10.0					Surcharges:								
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	100%	20 Days ³	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025

¹ Rate is per container Rate \$3,025

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 28.0 \ 28.0

Month Year: 28.0 \ 28.0													
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	54%	54%	27 Days ³	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025
P&O Nedlloyd	14%	14%	28 Days	\$3,100 ¹	\$185 ¹	\$40 ¹							\$3,285
MOL	11%	11%	23 Days	\$2,800 ¹	\$185 ¹								\$2,985
OOCL	7%	7%	31 Days	\$2,880 ¹	\$148 ¹	\$40 ¹							\$3,068
Hyundai	7%	7%	23 Days	\$3,550 ¹	\$185 ¹								\$3,735
Evergreen	4%	4%	20 Days	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025
APL	4%	4%	23 Days	\$3,500 ¹	\$185 ¹	\$40 ¹							\$3,725

¹ Rate is per container Rate \$3,137

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2001

Month\Year: 43.5 \ 43.5

Month\Year: 43.5 \ 43.5													
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	32%	32%	21 Days	\$3,550 ¹	\$185 ¹								\$3,735
Cho Yang	32%	32%	21 Days	\$2.93		\$40 ¹	8%	\$680				840 pkgs	. \$3,378
OOCL	12%	12%	26 Days	\$2,800 ¹	\$148 ¹	\$40 ¹							\$2,988
Maersk-SeaLand	10%	10%	21 Days 3	\$2,800 ¹	\$185 ¹	\$40 ¹	8%						\$3,249
APL	5%	5%	20 Days	\$3,300 ¹	\$185 ¹		8%						\$3,749
Evergreen	2%	2%	19 Days	\$2,800 ¹	\$185 ¹	\$40 ¹							\$3,025
P&O Nedlloyd	2%	2%	22 Days	\$2,895 ¹	\$185 ¹	\$40 ¹	8%						\$3,348
NYK Line	2%	2%	25 Days										
Hanjin	2%	2%	22 Days	\$3,510 ¹	\$185 ¹	\$40 ¹	8%						\$4,016

¹ Rate is per container **Average Container Rate* \$3,459

³ Transit time is based on departure from Tacoma, WA.